

CASH FLOW PROJECTIONS - YEAR 1

Fairivew Physiotherapist Clinic

	Start Up Costs	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year Total	Year Total Plus Opening
Cash In/Sales:															
Cash Invested by Owner/Shareholder	12,000													0	12,000
Loan #1 Proceeds	80,000													0	80,000
Physio Intake Appointment		6,800	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	44,200	44,200
Physio Treatment Appointment		5,600	12,600	12,600	12,600	12,600	12,600	12,600	12,600	12,600	12,600	12,600	12,600	144,200	144,200
Product Sales		500	500	500	750	750	750	1,000	1,000	1,000	1,000	1,000	1,000	9,750	9,750
Massage Therapy Appointments		3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	38,400	38,400
Total Cash Received A	92,000	16,100	19,700	19,700	19,950	19,950	19,950	20,200	20,200	20,200	20,200	20,200	20,200	236,550	328,550
Cash Paid Out:															
Purchase - Medical Equipment	40,000													0	40,000
Purchase - Office Equipment/Furniture	3,750													0	3,750
Purchase - Leasehold Improvements	25,000													0	25,000
Accounting/Legal	1,500	480	480	480	480	480	480	480	480	480	480	480	3,248	8,528	10,028
Clinicmaster Management Software	695	145	145	145	145	145	145	145	145	145	145	145	145	1,740	2,435
Advertising & Marketing	500	150	150	150	150	150	150	150	150	150	150	150	150	1,800	2,300
Bank Charges		50	50	50	50	50	50	50	50	50	50	50	50	600	600
Physio Practice Liability Insurance		196											196	392	392
Professional Fees		1,085										1,085		2,170	2,170
Telus Internet & VIOP Phone Line		135	135	135	135	135	135	135	135	135	135	135	135	1,620	1,620
Building Signage	2,500	0	0	0	0	0	0	0	0	0	0	0	0	0	2,500
Professional Development		0	0	0	0	0	0	0	0	2,500	0	0	0	2,500	2,500
Travel		200	200	200	200	200	200	200	200	200	200	200	200	2,400	2,400
Loan #1 - Interest Payment				510	510	510	510	510	510	510	510	510	510	5,100	5,100
Rent	2,940	844	844	844	844	844	844	1,470	1,470	1,470	1,470	1,470	1,470	13,884	16,824
Physiotherapist #1 - Owner Salary		3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	45,600	45,600
Medical Office Administrator		3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	38,400	38,400
Resale Product Purchases	3,500	375	375	375	563	563	563	750	750	750	750	750	750	7,313	10,813
Equipment Purchase/Maintenance		150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,800
Facility Repair/Maintenance		250	250	250	250	250	250	250	250	250	250	250	250	3,000	3,000
Entertainment/Promotions		150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,800
Medical Supplies		250	250	250	250	250	250	250	250	250	250	250	250	3,000	3,000
CGL Insurance		150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,800
Office Supplies		125	125	125	125	125	125	125	125	125	125	125	125	1,500	1,500
Security		135	135	135	135	135	135	135	135	135	135	135	135	1,620	1,620
Physio Assistant		3,875	3,875	3,875	3,875	3,875	3,875	3,875	3,875	3,875	3,875	3,875	3,875	46,500	46,500
Physiotherapist #2														0	0
Massage Therapist Salary		1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	17,760	17,760
Loan #1 - Principal Payment				1,152	1,152	1,152	1,152	1,152	1,152	1,152	1,152	1,152	1,152	11,520	11,520
Total Cash Paid Out B	80,385	17,225	15,944	17,606	17,794	17,794	17,794	18,607	18,607	21,107	19,888	18,607	21,375	222,347	302,732
Monthly Net Cash		1,125	3,756	2,094	2,157	2,157	2,157	1,593	1,593	907	312	1,593	1,175	0	0
Opening Cash Balance C*	0	11,615	10,490	14,246	16,340	18,497	20,653	22,810	24,403	25,996	25,089	25,401	26,994	0	0
Closing Cash Balance A-B+C	11,615	10,490	14,246	16,340	18,497	20,653	22,810	24,403	25,996	25,089	25,401	26,994	25,819	25,819	25,819